Global Halal Economy Growth Opportunities

Growing Demand for Halal Products and Services Drives Domestic Production and Export Growth Strategies

Frost & Sullivan's Global 360° Research Team

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Why is it Increasingly Difficult to Grow?

The Strategic Imperative 8™: Factors Creating Pressure on Growth **Customer Value Chain Compression Innovative Transformative Business Models Mega Trends** DISRUPT COLLAPSE **TRANSFORM Industry** Internal Convergence **Challenges** Disruptive, Competitive **Intensity Technologies** Geopolitical Chaos

The Strategic Imperative 8™

Innovative Business Models

A new revenue model that defines how a company creates and capitalizes economic value, typically impacting its value proposition, product offering, operational strategies, and brand positioning

Customer Value Chain Compression

Customer value chain compression as a result of advanced technologies, internet platforms, and other direct-to-consumer models that enables reduction in friction and the number of steps in consumer journeys

Transformative Mega Trends

Global forces that define the future world with their farreaching impact on business, societies, economies, cultures, and personal lives

Internal Challenges

The internal organizational behaviors that prevent a company from making required changes

Competitive Intensity

A new wave of competition from start-ups and digital business models that challenge the standing conventions of the past, compelling established industries to re-think their competitive stance

Geopolitical Chaos

Chaos and disorder arising from political discord, natural calamities, pandemics, and social unrest that impact global trade, collaboration, and business security

Disruptive Technologies

New, disruptive technologies that are displacing the old, and significantly altering the way consumers, industries, or businesses operate

Industry Convergence

Collaboration between previously disparate industries to deliver on whitespace crossindustry growth opportunities

The Impact of the Top 3 Strategic Imperatives on the Global Halal Economy

Innovative Business Models: Incorporating Halal Products and Services into Solutions Portfolio



- Companies in the Organization of Islamic Cooperation (OIC) and non-OIC countries should consider expanding into halal products and services to enter new markets and generate more revenue.
- Strategy and diversification into new markets are crucial for improved protection against global economic conditions, such as volatility and trade disruptions.



- Global companies are increasingly incorporating halal products and services into their solution portfolios. One such company is Merck KGaA, which in 2021 secured halal certification for its line of pearl effect colors for medicines and, in 2022, launched new halal-certified cosmetic ingredient products.
- Joint ventures are a common strategy for boosting halal product exposure.

Geopolitical Chaos: Russo-Ukrainian War and Higher Oil Prices Boost the GCC's **Halal Economy Growth Prospects**



- While several economies' growth prospects have declined as a fallout of the war, the GCC's have become much stronger in 2022 as a result of higher oil prices. In May 2022, Frost & Sullivan forecast 7.4% gross domestic product (GDP) growth for Saudi Arabia, up from 4.8% in January 2022.
- Consequently, the GCC's demand for domestic and imported halal products and services will increase.



- Companies wanting to meet the GCC's halal product demand should minimize cross-contamination during manufacture and storage.
- To accommodate growing demand for halal products, governments and companies must establish halal-compliant trade and logistical infrastructure.

Disruptive Technologies: Leveraging Blockchain and IoT for Supply Chain Traceability and Monitoring



- Transparency and traceability along the halal product value chain are crucial.
- For example, preparation for halal food differs from that of haram food, and incorrect meat slaughtering is unacceptable.
- Blockchain and IoT can improve traceability and visibility, building consumer trust.



- Because of the prevalence of halal food fraud, blockchain for farm-to-fork traceability and IoT sensors for slaughter process visibility are vital.
- · Governments should encourage the adoption of these cutting-edge technologies when developing halal economy masterplans, while businesses can partner with tech start-ups.

Growth Opportunities Fuel the Growth Pipeline Engine™







Global Halal Economy—An Overview

- Halal is an Arabic word meaning legal under Islamic law, while Haram means illegal under Islamic law.
- Halal food requires different preparation and storage than haram food, similar to halal pharmaceuticals. Islamic finance, on the other hand, prohibits activities, such as interest charging and engaging in high-risk ventures. Gender-segregated swimming pools and limits on alcohol and gambling are examples of the halal economy's defining traits. This research covers halal foods, halal medications, Islamic banking, and halal tourism. Additionally, the halal economy includes halal fashion and cosmetics as subsectors.

Scope			
Geographic Coverage	Global *Country-specific analysis for the United Arab Emirates (UAE), Thailand, Italy, Malaysia, Indonesia, Germany, the United Kingdom, Saudi Arabia, and Turkey		
Study Period	2020-2030 ¹		
Base Year	2021		
Forecast Period	2022–2030		
Monetary Unit	US Dollars		

- The halal economy is growing within OIC member countries and across all other countries globally. For example, non-Muslim consumers are increasingly purchasing halal food because it is healthy and safe, and non-Muslim families may opt for halal tourism for a family-friendly experience.
- The halal economy requires regulatory and policy assistance to raise awareness and drive industry development. Governments have launched new initiatives in this area, such as national masterplans or logos, new certification frameworks, and international agreements.

^{1.} For comparative purposes, we considered data prior to 2020 in a few cases.



The Impact of Drivers and Restraints

Key Takeaway: Because of increasing oil prices and the boost to oil-exporting countries' halal economies, economic drivers will have a stronger impact in the near term. While a lack of consumer awareness hinders sectors, such as pharmaceuticals and cosmetics, branding and awareness will improve during the next 10 years.

The Impact of Demand-side and Supply-side Drivers and Restraints on the Halal Economy, Global, 2022–2030

Drivers	2022–2023 Impact	2024–2025 Impact	2026–2030 Impact
Favorable Muslim Population Demographics	High	High	High
Economic and Social Drivers in Muslim-majority Nations	High	Medium	Medium
Government Regulatory and Policy Support	Medium–High	High	High
Imperative for Halal Compliance to Drive Market Share	Medium	High	High
Global Halal Trade Growth	Medium	Medium	High
Non-Muslims' Halal Product Preference	Medium	Medium	Medium– High
Restraints	2022–2023 Impact	2024–2025 Impact	2026–2030 Impact
Certification and Standardization Challenges	High	High	Medium
Consumer Trust Issues	Medium	Medium	Low–Medium
Limited Consumer Awareness in Some Segments	Medium	Medium	Low
SME Challenges	Medium	Medium	Low

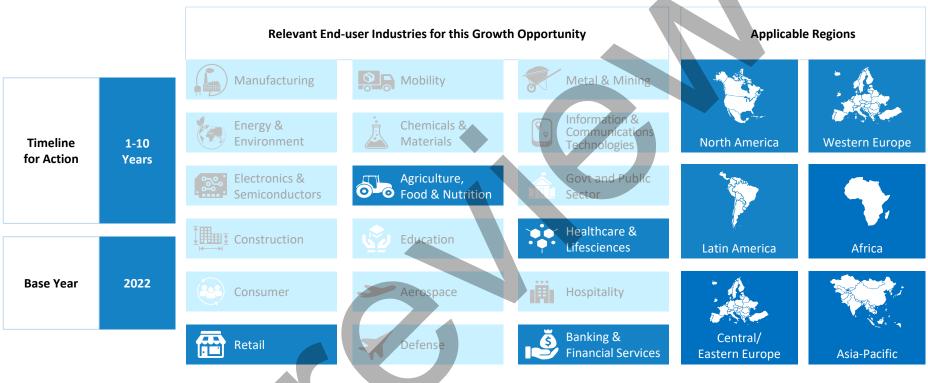
The Global Halal Economy Market Size



1. All figures are estimates

Source: Dubai Airport Freezone; Malaysia External Trade Development Corporation; Islamic Development Bank; Halal Industry Master Plan 2020 (Malaysia); Frost & Sullivan

Growth Opportunity 1—Incorporating or Expanding Halal Product and Service Offerings for New Revenue Generation



Frost & Sullivan has identified 10 Growth Processes that serve as levers for determining and evaluating new Growth Opportunities.







Strategic Partnering



Distribution Channel



Product Development



Geographic Expansion



Merger & Acquisition



Vertical Market Expansion



Product Launch



Competitive Strategy



Technology & IP

Growth Opportunity 2—Leveraging Technological Advancements for Digital Transformation of the Halal Economy



Frost & Sullivan has identified 10 Growth Processes that serve as levers for determining and evaluating new Growth Opportunities.









Distribution Channel



Product Development



Geographic Expansion



Merger & Acquisition



Vertical Market Expansion



Product Launch



Competitive Strategy



Technology & IP

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